

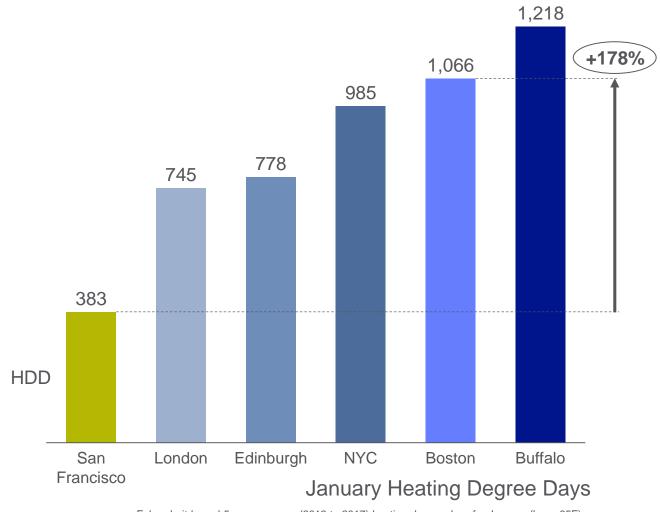
The Northeast climate warrants tailored solutions

Heat demand in Boston exceeds that of San Francisco by 178%

California heat decarbonization policy will not be our template for Northeast



The Northeast will need to develop its own policy and technical approach to heat decarbonization.



Fahrenheit-based 5-year-average (2013 to 2017) heating degree days for January (base 65F). Source:www.degreedays.net (using temperature data from www.wunderground.com)

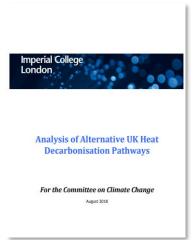
The UK is leading the way in rigorous analysis of heat decarbonization

Since 2012, the UK government has commissioned a sustained analytical program around low-carbon heat.

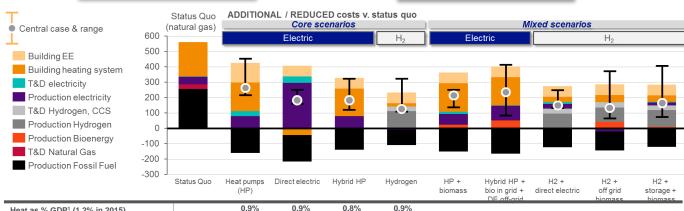
Major studies in 2018 (commissioned by the Committee on Climate Change and the National Infrastructure Commission) tested total system costs of full electrification vs. hybrid vs. hydrogen pathways.



Even in the warmer UK climate, the lowest cost pathway is uncertain as of yet







Heat as % GDP1 (1.2% in 2015)			0.9%	0.9%	0.8%	0.9%					
Annual GHG emissions in 2050 (MtCO2e) ⁴		~100	5-10	10-15	20-25	20-25	5-10	10-15	10-15	10-15	0-(5)
Major uncertainty drivers	EE retrofit requirement		Х				Х	Х			
	HP / electric heater unit		Х	Х	Х		Х	Х			
	cost										
	Grid reinforcement cost		X	X			X				
	Fuel cost: electricity			X							
	In-building retrofit cost					Х			Х	Х	Х
	Production: hydrogen					Х			Х	Х	Х
	CCS; H ₂ safety &					Х			Х	Х	Х
	consumer ²										

Toward a robust Northeast heat decarbonization strategy

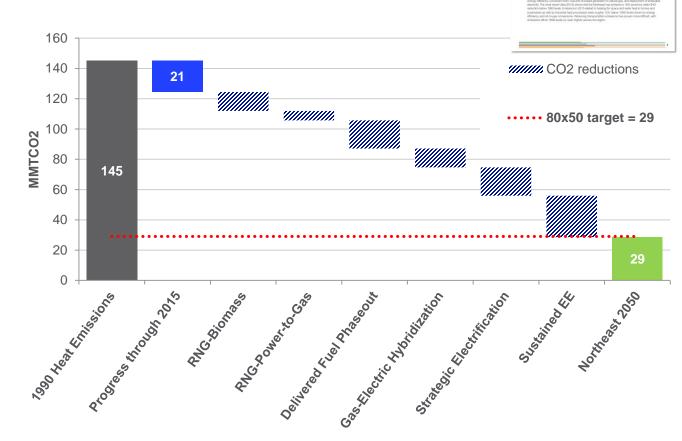
Heat pumps, hybrid homes, biomass, and hydrogen from electrolysis will all play a part.

Sustained building energy efficiency investment is foundational.



The Northeast decarbonization strategy will find a balanced mix of strategic electrification, decarbonized gas, and energy efficiency

Illustrative Pathway to Heat Decarbonization (New York + New England)



The Role of Renewable Natural Gas

Significant activity around North America to decarbonize gas supply.

Utilities and third-party ecosystems are developing new business models.

Blend targets, carbon pricing and low-carbon fuel standards are a common denominator in major markets.

A robust policy foundation drives utility engagement and business model innovation





2017: BP acquires Clean Energy Fuels for \$155 million to become the prime national supplier of RNG



2018-19: RNG targets established or proposed in CA, NV, OR, CT



2019: \$250 million JV launched between Dominion and Smithfield food – the largest RNG partnership in history.

National Grid

Conclusion: Focusing on What Matters in Heat Decarbonization

Technical: Ensuring reliability at each home and across the system

Social: Equity and affordability to ensure political support

Financial: Understanding public policy costs and integrating with carbon pricing

Innovation: Unique opportunity for Northeast to 'stand out' in the innovation landscape

Policy: Meaningful (i.e. larger than rooftop PV) incentives will be required across a variety of sectors

Regulation: Performance-based regulation should be leveraged to incentivize utilities to pursue decarbonization

Leveraging our leadership nationally: How can the Northeast region propel national action well before 2030?